

Hawksford for Corporate clients



Corporate services

Bespoke corporate solutions for your international challenges.

Whether you're starting up, growing your business or expanding internationally, you can expect to encounter a host of challenges that are constantly shifting and vary from country to country.

From meeting complex statutory requirements around establishment, accounting, tax compliance and reporting, to managing payroll, board meetings and a host of administrative challenges, running a business or investing internationally is time consuming and labour intensive. Working with a partner with global expertise can significantly help ease the burden.

Our specialist teams manage an international client base, with entities in more than 100 jurisdictions. Not only are we physically present in all key time-zones and international financial centres, but our global reach ensures we can deliver corporate solutions wherever our clients need them.

No matter what size or scale your business – whether a multinational corporation or a small, entrepreneurial startup – our expert teams are here to support and guide you, so you can focus on your core business, safe in the knowledge that everything else is taken care of.

Regardless of how simple or complex your requirements are, our global corporate services can deliver the solutions you need right now across the following areas, while helping you build for the future.

- Entity formation and administration
- Account opening and cash management
- Director services
- Company secretarial
- Compliance services
- Tax solutions
- Transaction management
- Accounting
- HR and payroll
- Office services
- Employer of record (EOR)



How we can support you

We know that no two clients are the same, and we believe in building longstanding relationships so that we can support you, whatever stage your business is at.

Rapid growth

Is your company growing? Do you need to focus on developing your core business and not get tied up with routine, day-to-day processes? Outsource your administration to us and be sure you're on the right track at all times.

International expansion

Are you expanding internationally or setting up in a new jurisdiction? Interpreting legislation, complying

with local rules and providing the required documentation in multiple countries are tiresome tasks that drain resources. We have a physical presence where you need us, and can handle entity set-up and administration in almost every jurisdiction in the world.

Complex institutional transactions

Are you a blue-chip financial institution in need of advanced group structuring or capital markets services? We understand what's needed to deliver as part of large and complex corporate transactions, and the importance of getting things right first time. We can work seamlessly with you, your advisers, and all the other deal participants to get the job done.

"We are pleased to be working with Hawksford, who has supported the company since our start-up in Singapore. The team has been flexible, responsive and has enabled us to get on with our business smoothly. They are knowledgeable across many topics, and we look forward to working with them to help raise the bar of our experience with their products and services."

CEO, Star Alliance





Our areas of expertise

We have a proven track record of working with clients of all sizes around the world, providing targeted solutions that are relevant to the nature of their business. We can do the same for you.

Capital markets

Our wide-ranging entity administration capabilities, specialised sector expertise and deep-rooted experience allow us to deliver end-to-end SPV services that meet your capital markets and structured finance transaction requirements.

Our services include:

- Structured finance and derivatives
- Securitisations
- Issuance vehicles and programmes
- CLOs (collateralized loan obligations)

Institutional

We offer a full range of tailored corporate services support for institutional clients – from financial institutions to large international brands. With extensive experience in entity administration and corporate governance, we can help you deliver on your key objectives.

Our services include:

- Group structuring
- Asset holding
- Employee incentive schemes

Commercial

We offer a comprehensive range of flexible and tailored support services for commercial clients – whether you're starting out, scaling up or expanding to new markets. With specialist expertise across a wide range of sectors, we can help make your ambitions a reality.

Our services include:

- Market access and expansion
- End-to-end business support
- Serviced office solutions

"We make a real effort to get under the skin of our clients and really understand their businesses and their objectives. Only by getting to know them in this way can we build solutions that are truly tailored to them, and which deliver on their goals."

Dan Hainsworth, Head of Corporate, Hawksford



Corporate services to meet your needs

Our comprehensive range of corporate services are designed to meet all your business and investment needs, wherever in the world you operate.

Entity formation and administration

We have a physical presence where you need us, and can deliver entity set-up and administration in almost every jurisdiction globally – whether you're an early-stage growth business or are expanding and investing internationally.

We deliver full lifecycle management of your corporate entity requirements, so your entities are up and running as soon as possible and so that everything is in good standing year after year.

Regardless of the scale of your needs, we provide quality services, delivered professionally every time, so you can focus on what matters most to you.

Account opening and cash management

Opening bank accounts, especially in new jurisdictions, can be an onerous process. We have relationships with most of the

leading financial institutions and can establish accounts for you.

Once opened, we can operate the bank account(s) for your entity, with senior Hawksford people often appointed as signatories and responsible for receiving proceeds/funds and making payments of all sizes.

Our Treasury team can also assist with deposit management, FX transactions and a range of associated services.

Director services

We provide directors as needed, from individuals to full boards, delivering effective day-to-day management and governance of your entities.

Our highly experienced directors can add real value and substance to your board, helping with oversight, governance and best practice. They also bring a host of jurisdictional expertise to the table.

In addition, we can give you access to an extensive portfolio of independent directors through our broad network of contacts.

Company secretarial

We're licensed to act as company secretary across our international offices and provide all associated services – from maintenance of company registers and preparation and filing of annual returns to organising shareholder meetings and processing officer appointments.

No matter what size your business – or how simple or complex your requirements are – our expert teams are always up to date with what is required to ensure best-practice governance and proactive board support for your entities.

Compliance services

The global regulatory and legislative landscape is constantly evolving, so it's crucial that your entities remain compliant with all relevant requirements at all times. Our compliance teams are on hand to assist you in making sure your entities maintain regulatory compliance.

From annual filings and data protection to anti-money laundering and Know Your Customer (KYC) rules, we have extensive experience in supporting clients of all sizes and can help ensure you meet all your compliance requirements.





Tax solutions

The tax environment continues to evolve significantly as authorities demand increased transparency and reporting – be that on a domestic or cross-border basis. As a result, expert support can be vital, with accurate and timely tax reporting critical to the successful functioning of any business.

Our expert team takes the burden from you and helps ensure you meet the tax authorities' expectations and that filings are completed in advance of deadlines.

Although we don't give tax advice, we work with a network of advisers, or your chosen adviser, to efficiently address your tax obligations.

Transaction management

Our highly experienced senior personnel will work with you, other members of our team, and key transaction parties, to ensure the deals your entities are involved in are closed in a rigorous and compliant manner.

We pride ourselves on our ability to coordinate all the necessary moving parts for your entity in relation to its



sales, purchases, transfers and other transactional activity. In particular, we're used to working at pace and in-step with the most demanding transaction schedules.

Whether the deal is a simple million-dollar single-asset sale, or a billion-dollar multi-jurisdictional securitisation structure, our transaction management capabilities help ensure a smooth ride.

Accounting

From the simplest trial balance to full-spectrum public accounts and board reporting packages, our teams offer full bookkeeping, financial reporting and annual tax filing capabilities.

Our qualified accountants have in-depth knowledge of all major accounting standards and can help you navigate this complex landscape

and ensure timely and accurate production of accounts and associated reporting.

We can flex our solutions to meet specific requirements and provide dedicated relationship support so that you always have a direct point of contact.





HR and payroll

Our local experts can assist you with a range of HR requirements, including local recruitment, immigration support, ongoing people management and payroll administration.

We work with businesses of all sizes and can support you with a number of critical people services – from making sure payroll is met on time, every time, through to recruitment of professionals to manage your entities when you expand into new jurisdictions.

Office services

If you're expanding into new countries, you're likely to need to establish a physical presence, including the set-up of a dedicated office.

Wherever you need it, we can provide office space with associated facilities and equipment – getting you up and running at speed and removing a time-consuming and admin-heavy burden.

We can help with everything from providing desks and office equipment through to more complex negotiations with landlords to find premises.

Employer of record (EOR)

Our employer of record (EOR) solutions enable businesses to hire, onboard, pay and manage talent internationally without needing to set up a local entity. This helps to ensure compliance, speed and cost-efficiency across jurisdictions.

Our cross-border employment solution simplifies talent hiring and management in new markets, enabling you to lead your team's day-to-day work, while we serve as the legal employer, managing payroll, benefits and local employment compliance for your global team.

Please note, not all services are available from each jurisdiction in which we operate.

Who we are

We're committed to making every interaction meaningful and productive, and delivering solutions that are tailored specifically to you.

We are an international provider of corporate services. Whether you're a multinational corporation, a family-owned company, a fund manager, a growth or early-stage business, an entrepreneur, a high net worth individual or intermediary, our singular goal is to help you succeed both now and in the future, whatever your ambitions.

We take time to understand your requirements and have aligned our services to be both responsive and also to anticipate your needs. We aim to exceed expectations and achieve this through our commitment to impeccable client service.

With headquarters in Jersey, we have offices in key business locations and financial centres around the world – from Asia to the Americas. With clients from 115 countries, there is very little we haven't encountered before.

Whether you're looking to expand your business internationally, need services in some of the world's leading jurisdictions, or want to switch to us from an existing provider, we're here to support you.

We are committed to your ambitions. Providing solutions and overcoming obstacles is what we do. We're here to help you make the most of whatever opportunities are out there.

When we say it's done, it's done.

"Hawksford has helped us from the beginning by helping us incorporate a UK entity for our business, providing a UK director for us, registering us for VAT, and opening a UK bank account for us.

"Within a short time, we were established in the UK and operating successfully and efficiently with their help. Hawksford is well suited to providing us with accounting services, financial statements, tax declarations, and other general administrative services."

Head Accountant, Gobi Cashmere UK Ltd

Get in touch with our team of experts today at hawksford.com/corporate







Thinking beyond tomorrow

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