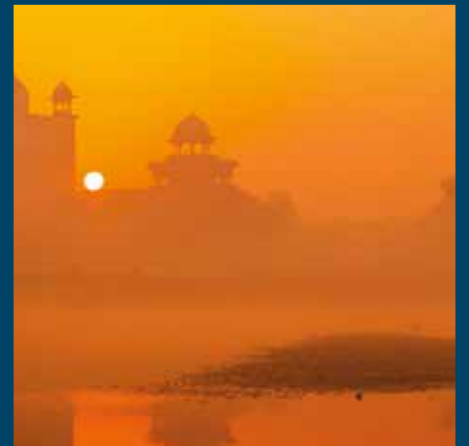


Our services for the Indian international community



Our services and expertise for the Indian community

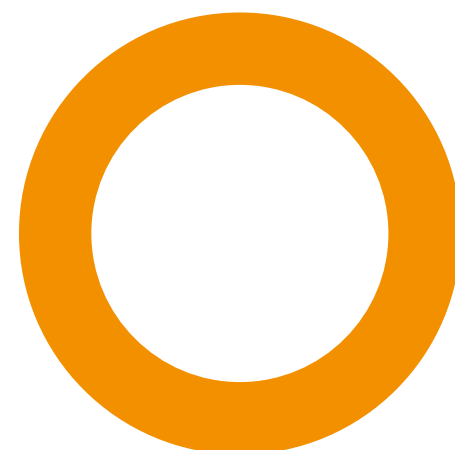
Hawksford has a dedicated India team in Jersey and Singapore who have extensive experience and expertise built over many years of working with both resident and non-resident Indian clients.

Our credentials

Hawksford has been helping Indian and non-resident Indian clients and their families for decades. Our knowledge of Indian culture and traditions, and our experience of working with clients from a range of industries and backgrounds, means we are confident in the quality of trust and company administration services that we offer.

Our team regularly visits India to meet with clients and their advisers. We understand that for every client, it is important to work with administrators who understand the impacts of regulatory and fiscal change and who can provide a regulatorily secure environment within which to operate their structures.

Jersey and India have shared business connections for many decades. In the mid-1970s, the bank of India established a presence in Jersey and, in more recent times, there has been an increasing use of Jersey holding structures to conduit international capital into India through Singapore and Mauritius for infrastructure projects and to enable Indian businesses to expand internationally.



Our clients

Our clients most often seek our support for the protection of their assets and the preservation of their family's wealth for future generations. Our clients include:

- Indian nationals residing in India working with their tax and professional advisers
- Indian nationals residing outside of India
- Indian nationals residing in the UK
- Indian family run businesses
- Indian entrepreneurs
- Existing clients include internationally based families operating in the film world, hospitality, media, shipping, precious gems and property

Services offered

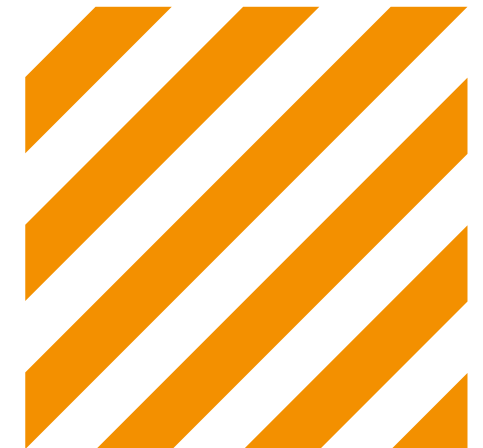
- Traditional, reserved powers and purpose trusts where retention of control is important
- Trusteeships to a broad range of trusts
- Family Office: Hawksford has over 30 years of experience of running Family Offices
- Foundations
- Private Trust companies
- Managed Trust companies
- Offshore company formations in various offshore locations including: Jersey, Guernsey, British Virgin Islands, Mauritius, Isle of Man, Cayman and in the UAE
- Corporate holding structures, typically holding residential and commercial property
- Investment portfolios
- Other Assets

For many clients we provide the proactive management of all assets held within the structures, working with agents and experts as appropriate and facilitating and reviewing advice often from different jurisdictions as necessary.

Where appropriate, we will draw on our extensive network of international banking relationships and professional intermediaries, as well as our knowledgeable staff based in our international offices. Our International banking relationships include banks based in the GCC and the Far East and are all utilised to develop solutions and structuring for our clients.



Jersey's proximity to the UK and reputation for high standards of corporate governance make it an excellent choice for individual families for asset protection and succession planning.



Why clients choose us

- To establish trusts to take advantage of the Liberalised Remittance Scheme
 - To benefit from the Overseas Investment Scheme
 - For succession & estate planning purposes for NRI's
 - To mitigate tax (Hawksford works together with clients and their advisers to ensure tax advice is taken where appropriate and structures are administered strictly in accordance with that advice)
 - To set up Sharia compliant structures
 - For consolidation of wealth, both domestic and offshore
- Confidentiality
 - Cross-border transactions and administration
 - Reputational reasons pre-IPO
 - A trusted professional intermediary to oversee and assist with a client's affairs, dealing with assets and jurisdictions where the client may not have experience
 - Family Office - A single point of contact to manage a family's wealth, provide appropriate governance, and assist in financial investment, education of younger beneficiaries and coordination of philanthropic objectives
- Corporate holding structures with ultimate holding trust in Jersey, holding company administered by Hawksford in Singapore which in turn holds shares in Indian corporate
 - Hawksford has a long history of working with the Indian and the NRI community and their advisers

"20 years ago our clients were looking for personal service – and despite being increasingly globally mobile and based in multiple jurisdictions, they and their families are still looking for that personal approach, delivered by specialists who fully understand and implement their objectives."

Michael Powell, Private Client Director



Hawksford in Singapore

Advantages for Indian businesses, HNWIs and entrepreneurs setting up in Singapore.

Our Singapore office provides Corporate and Private Client services for clients looking to base and expand their operations overseas or receive the best of wealth preservation and administration services through our licensed trust company offering.

In the heart of Southeast Asia, Singapore has grown to become a gateway for global investors and business owners, with a highly developed economy, Free Trade Agreements (FTAs) with major economies including India, and a highly skilled and cosmopolitan workforce.

Our services include:

- Company formation
- Tax and accounting
- Payroll and management reporting
- Immigration
- Business licenses
- Market entry and international expansion assistance
- Trust, company and foundation administration
- Family Office
- Private trust companies
- Succession and estate planning
- Executor Wills and Probate

Singapore was ranked top of the Global Competitiveness Index 2019, compiled by the World Economic Forum.

There are many advantages to Indian businesses and entrepreneurs looking to relocate or set up in Singapore, these being:

- The Double Tax Agreement that prevents double taxation on income earned in Singapore by Indian residents
- The simple and affordable corporate tax system
- Businesses are encouraged by the government to start up in Singapore – making the process simple and easy
- There is a substantial Indian community in Singapore – Singapore is one of the most preferred jurisdictions for Indians looking to emigrate
- Singapore's strategic location in the heart of South East Asia

Source: Jersey Finance - Links with India.

Value that is recognised

Our award-winning teams are recognised by peers and industry bodies for our technical skills and impeccable client service.

Some recent award wins include:

- Family Office of the Year, Citywealth International Financial Centre Awards 2020
- Trust Company of the Year, Citywealth Magic Circle Awards 2019
- Trustee of the Year by Citywealth Magic Circle Awards 2019 – Darren Kelland, Global Head of Private Client
- Runner up as Family Office of the Year at Citywealth Magic Circle Awards 2019
- EPrivateClient Top 25 Trust Company 2019, 2018, 2017, 2016, 2015
- Shortlisted for Citywealth Outstanding Individual of the Year - Michael Powell (2020)
- Shortlisted for 'Independent Trust or Fiduciary Company' in the WealthBriefing European Awards 2019
- Shortlisted for 'Probate Provider of the Year' at the British Wills & Probate Awards 2018
- EPrivateClient Top 50 Most Influential Practitioners - Darren Kelland (2018), Michael Powell (2017)
- Shortlisted for WealthBriefing's Independent Trust Company of the Year for the GCC Region in 2016 and 2015



Contact us

For more information please get in touch with any of the team below.



Michael Powell

Client Director, Private Client

T: +44 1534 740204

E: michael.powell@hawksford.com

Over the last 30 years, Michael has established himself as an expert in the provision of fiduciary services building lasting relationships with clients, their advisers and intermediaries; priding himself on delivering impeccable client service by consistently achieving positive outcomes for his clients.

A qualified trust practitioner and lawyer, Michael has extensive expertise in establishing, administering and advising clients on a wide range of specialist structures that include Managed Trust Companies, Private Trust Companies, Family Office services and UK Tax planning. He specialises in advising families on their often-complex dynamics and is routinely involved in seeking to resolve contentious trust situations. In addition, Michael advises and implements solutions for the young aspirant wealthy across an increasingly international client base.

Michael sits on the board of a number of funds and corporate structures. He is a member of the Hawksford Group board and is one of the director team who was responsible for the management buy-out of Rathbone Trust Company Jersey Limited in October 2008.



Christine Bouchard

Trust Manager, Private Client

T: +44 1534 740129

E: christine.bouchard@hawksford.com

Christine has over 22 years' experience in the finance industry, 14 of those spent working specifically with clients from India.

She holds a certificate in Offshore Administration and has also completed her STEP Diploma.

Her role includes assisting with the development of new Indian business, which involves travel between Jersey and India. She has been making these trips since 2002. In addition to working with existing clients and establishing long term structured relationships with them, she also develops new client business to add to her portfolio.



Danielle Organ

Associate Director, Private Client

T: +44 1534 740234

E: danielle.organ@hawksford.com

Danielle manages a team of 12 private client administrators and managers, providing high quality company secretarial, director, trustee and administration services to a variety of Hawksford's principal private clients.

Danielle's focus is on working closely with clients and their advisers to build strong relationships and implement bespoke solution-driven planning to meet the diverse needs of each client.

Danielle has over a decade of experience managing international family relationships and providing specialised offshore administration services including estate planning, asset protection, corporate governance and family office management.

Danielle sits on the board of a number of PTC and investment holding structures for some of Hawksford's largest client groups, where her private client and commercial real estate experience are well utilised.



Marcus Hinkley

Head of Private Client Services, Asia

T: +65 6704 9188

E: marcus.hinkley@hawksford.sg

Instructed by entrepreneurs and wealthy families on their business and estate planning needs, Marcus has advised institutional trustees on their fiduciary and regulatory responsibilities and brings an exceptional level of legal expertise to the role of trustee.

Marcus is responsible for the overall management and development of the Private Client business in Asia for Hawksford. Marcus has extensive leadership and strategic management skills. Having worked at some of the top private client law firms in New Zealand, the BVI, Cayman Islands, Guernsey and Singapore, his broad experience gives him a unique perspective on the private client environment not only jurisdictionally but also to a high level of sophistication.

Prior to Hawksford, Marcus had a successful 20-year career as a private client lawyer, working for top tier firms in the private client sector.

Thinking beyond tomorrow

**We help clients to make the most of
their business decisions and wealth.**

We take on the burden of regulatory, financial and tax compliance, and corporate governance to enable our clients to focus on managing their business interests and creating wealth.

We've helped families to take care of their wealth, entrepreneurs to succeed, multinational companies to transact and operate, and funds to maximise their returns.

www.hawksford.com

Hawksford comprises a number of companies operating in multiple jurisdictions, for further information regarding the regulatory status of our group companies visit www.hawksford.com/regulatory